



**LIMITED SCOPE EXAMINATION REPORT
OF**

**Manatee Insurance Exchange
Temple Terrace, Florida**

NAIC Company Code: 17580

**as of
December 31, 2024**

**By
The Florida Office of Insurance Regulation**

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January 12, 2026

Michael Yaworsky
Commissioner
Office of Insurance Regulation
State of Florida
Tallahassee, Florida 32399-0326

Dear Commissioner:

Pursuant to your instructions, in compliance with Section 624.316, Florida Statutes, Rule 69O-138.005, Florida Administrative Code, and in accordance with the practices and procedures promulgated by the National Association of Insurance Commissioners (NAIC), we have conducted a limited scope examination as of December 31, 2024, for:

Manatee Insurance Exchange
12640 Telecom Drive
Temple Terrace, Florida 33637

hereinafter referred to as “Manatee” or the “Reciprocal”. Such report of examination is herewith respectfully submitted.

SCOPE OF EXAMINATION

This was a limited scope examination of Manatee Insurance Exchange (“Manatee” or the “Reciprocal”) as directed by the Florida Office of Insurance Regulation (“the Office”). This examination covered the period of February 2, 2024 through December 31, 2024. This is the initial examination of the Reciprocal. To the extent applicable, the limited scope examination was conducted in accordance with the guidance of the National Association of Insurance Commissioners (NAIC) Financial Condition Examiner’s Handbook, the NAIC Accounting Practices and Procedures Manual and the Florida Administrative Code. This examination was limited to particular risk areas of operational processes, and the focus is less comprehensive than a full-scope examination. This report is for a limited scope examination and is not intended to communicate all matters of importance for an understanding of the Reciprocal’s financial condition.

The fieldwork commenced on July 24, 2025, and concluded as of January 12, 2026. Our limited scope examination only included material events occurring subsequent to December 31, 2024, and noted during the course of the examination as they related solely to the areas within the limited scope of the examination detailed in the following paragraph.

This examination covered the following areas:

- Assessing the Board of Directors
- Understanding the Organizational Structure
- Understanding the Corporate Governance Structure
- Understanding the Assignment of Authority and Responsibility
- Assessing Management
- Review of Reserves as Compared to Industry Average

A reserve analysis was completed as of December 31, 2024.

COMPANY HISTORY

General

Manatee Insurance Exchange was formed as a reciprocal insurer in the State of Florida in February 2024 and received its certificate of authority from the Office on February 2, 2024. The Reciprocal is licensed exclusively in the state of Florida. While the Reciprocal is a subscriber-owned insurer, its business operations are managed by its appointed Attorney-In-Fact, Manatee Risk Management, LLC (“MRM”).

The Reciprocal attempts to mitigate its exposure to losses from hurricanes and severe storms by purchasing catastrophe reinsurance coverage.

The Reciprocal conducts its operations for the benefit of its subscribers and, as a result, it may, at its discretion, allocate underwriting profits or surplus growth to its subscribers. To this end, MRM shall establish Subscriber Saving Accounts (“SSAs”) for each active subscriber of the Reciprocal. SSAs are notional accounts held for active subscribers. To the extent that MRM determines to return to subscribers any underwriting profits or any surplus growth in years without underwriting profit, such amounts will be allocated to its subscribers’ SSAs. Such distributions will be subject to the performance of the Reciprocal, its ability to pay claims and its overall financial strength. Distributions may be paid to subscribers subject to the prior written approval of the Office.

POLICYHOLDER’S SURPLUS & SURPLUS NOTES

On January 18, 2024, Safepoint Holdings, Inc. issued a surplus note in the amount of \$20,000,000. In addition, on January 18, 2024, Cajun Investco I, LLC issued a surplus note in the amount of \$5,000,000. Both surplus notes have a maturity date of January 18, 2044. Surplus notes were approved by the Office and bear interest at a fixed rate of 8% per annum. Any repayments of principal or interest are subject to regulatory approval by the Office prior to payment. As of December 31, 2024, the Office has not approved any payments of principal or interest.

ACTUARIAL REVIEW

The actuarial firm of Lewis & Ellis, LLC, completed an evaluation of the loss and loss adjustment expense (LAE) reserves held by the Reciprocal for the Homeowners line of business as of December 31, 2024. The loss reserves carried by the Reciprocal for Homeowners appear to be within a reasonable range of estimates.

CORPORATE GOVERNANCE STRUCTURE

In accordance with 629.201, Florida Statutes, the Reciprocal set forth rules for the Subscribers' Advisory Committee (SAC) as provided for in the Charter of the Subscribers' Advisory Committee (Charter). SAC members were elected in accordance with the Charter. SAC members serving as of December 31, 2024, are shown below:

Subscribers' Advisory Committee		
Name	City, State	Principal Occupation, Company Name
John William Burns	Sarasota, FL	Director, Safepoint Insurance Company
Anat Pollack	Tampa, FL	Associate Professor, University of South Florida
Jonathan Matthew Kehayias	Spring Hill, FL	Principal Consultant, SYSolutions, Inc.

The SAC exercises its duties pursuant to Section 629.201, Florida Statutes. The Board of Directors of the Reciprocal's Attorney-In-Fact, MRM, appointed and governed the management of the Reciprocal. Directors serving as of December 31, 2024, are shown below:

Directors		
Name	City, State	Principal Occupation, Company Name
David Michael Flitman	Tampa, FL	President, Chief Executive Officer, & Director, Safepoint Insurance Company & Safepoint Holdings, Inc.
Steven Michael Hoffman	Wesley Chapel, FL	Chief Financial Officer, Treasurer, & Director, Safepoint Insurance Company & Safepoint Holdings, Inc.
Jennifer Diane Cotugno	Fort Lauderdale, FL	Chief Claims Officer, Secretary, & Director, Safepoint Insurance Company & Safepoint Holdings, Inc.

Robert Johnathan Arowood	Clinton, TN	Director, Clinchpoint Holdings LLC
Timothy Bruce Chesson	Alpharetta, GA	Director, Clinchpoint Holdings LLC

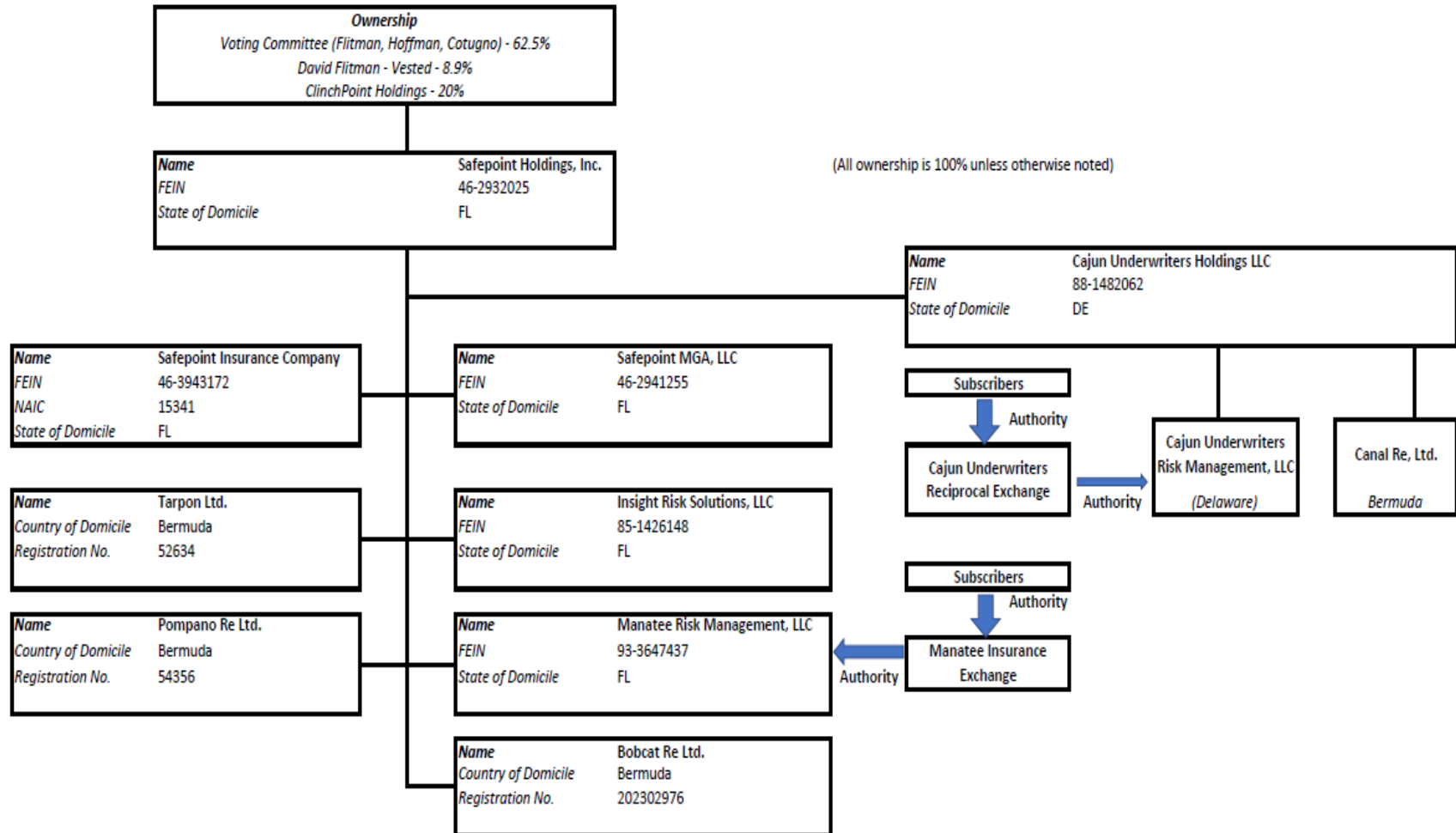
In accordance with MRM’s governance documents, the following Senior Officers were appointed:

Senior Officers		
Name	City, State	Title
David M. Flitman	Tampa, FL	President & Chief Executive Officer
Steven M. Hoffman	Wesley Chapel, FL	Chief Financial Officer & Treasurer
Jennifer D. Cotugno	Fort Lauderdale, FL	Chief Claims Officer & Secretary
Gustavo Fernandez	Miami, FL	Chief Underwriting Officer

Holding Company System

A simplified organizational chart as of December 31, 2024, reflecting the holding company system, is shown below. Schedule Y of the Reciprocal’s 2024 annual statement provided a list of all related companies of the holding company group.

Manatee Insurance Exchange Simplified Organizational Chart December 31, 2024



TERRITORY AND PLAN OF OPERATIONS

The Reciprocal was authorized to transact insurance only in the State of Florida.

The Reciprocal was authorized to transact insurance in Florida on February 2, 2024, and is currently authorized for the following lines of business in Florida as of December 31, 2024:

- Homeowner multi-peril
- Allied Lines
- Commercial multi-peril
- Inland Marine
- Burglary and Theft
- Fidelity
- Surety
- Boiler and Machinery
- Fire
- Other Liability
- Commercial Auto Liability
- Private Passenger Auto Liability
- Private Passenger Physical Damage
- Commercial Auto Physical Damage
- Glass

FOLLOW-UP OF PRIOR EXAMINATION FINDINGS

This is the first examination of the Reciprocal.

CURRENT EXAMINATION FINDINGS

There was no significant finding as a result of this examination.

CONCLUSION

The insurance examination included practices and procedures of a limited scope for Manatee Insurance Exchange as of December 31, 2024, consistent with the insurance laws of the State of Florida. In addition to the undersigned, the following individuals from Lewis and Ellis LLC and Global Insurance Enterprises, Inc. also participated in the examination:

Greg Wilson, FCAS, MAAA	Actuarial Specialist	L&E
Raymond Conover, FLMI, ARe, MCM	Exam Reviewer	GIE
Bobby Jackson, CPA, APIR	Exam Manager	FLOIR

Respectfully submitted,



Roshi Fekrat, CFE, CPA, CIA, AMCM
Examiner In Charge
Global Insurance Enterprises, Inc.
Representing the Florida Office of Insurance Regulation



Chad Mason, PIR
Chief Financial Examiner
Property & Casualty Financial Oversight
Florida Office of Insurance Regulation